

FIRM PROFILE

Total Personnel: 75 professionals

Office: Headquartered at The Concourse in Atlanta, GA

Founded: 1980

Rankings:

Top 10 locally-based certified public accounting and advisory firm

Top 25 CPA Firm, *Atlanta Business Chronicle*, 1987–present

Best of the Best Top 50 Firm, *INSIDE Public Accounting*,
awarded each year 2003–2009

All-Star Firm, Leading Edge Alliance

Georgia Best Workplace, *Georgia Trend Magazine*

Review:

GSCPA Peer Review clean opinion each year since 1989

Top Industry Practices:

Automotive

Construction and Real Estate

Consumer Goods

Distribution and Wholesale Retail

Financial

Health Care Practice

Hospitality and Entertainment

Industrial Products

Investment Partnerships

Manufacturing

Nonprofits

Professional Service Firms

Service Providers

Technology and Communications

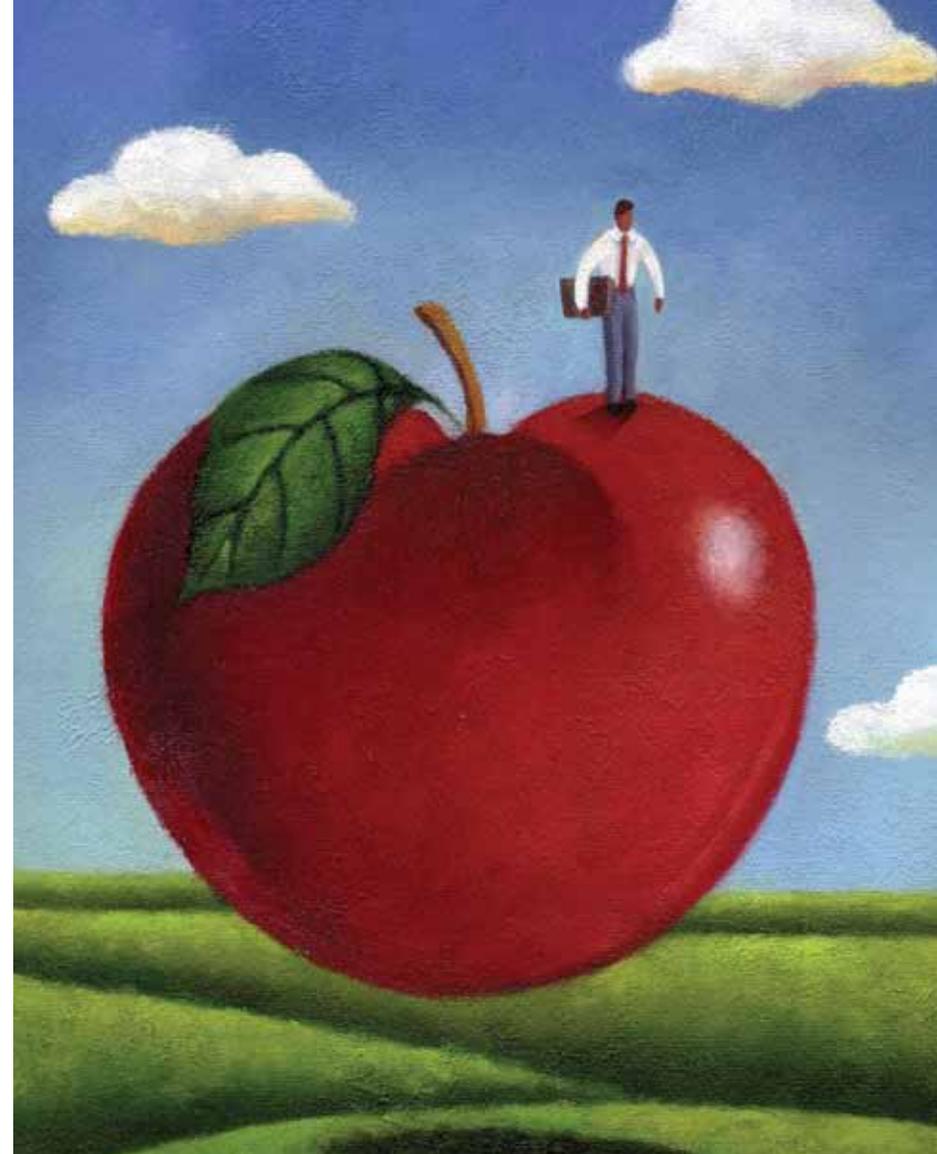
Alliance and Global Professional Association:

Leading Edge Alliance (LEA)

- combined revenues of Alliance total over \$2.78 billion
- 15,000 professional staff and 1,600 partners in more than 450 offices
- 90 countries represented

GH&I

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Health Care Practice Management Services

GH&I

Gifford Hillegass & Ingwersen, LLP
CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

The prescription for a medical or dental practice calls for expert financial and accounting services and an experienced team. GH&I brings the whole package to startup and established practices, no matter where they are in their life cycle.



SERVICES

Business plan development	Retirement planning and estate planning
Establishment of policies and procedures	Merger and acquisition
Practice assessment	Tax, assurance, and accounting services
Key performance indicators	Financial advisory services
Contract review	Payroll services
Billing and collections analysis	Income allocation and physician compensation
Interim practice administration	
Practice valuations	

The team includes a registered financial gerontologist (RFG), a certified financial planner (CFP), a certified management accountant (CMA), certified public accountants (CPAs), and those who have obtained their masters of business administration (MBA) and masters in accountancy and taxation. Together they bring their vast knowledge and experience to both established and startup practices, beginning with assistance in maintenance and growth to exit strategy. They focus on helping the client build upon their strengths and begin by assessing where the medical practice is in their life cycle and determining the next set of skills needed.

CLIENTS

Assisted living facilities	Hospitals
Cardiology centers	Independent diagnostic facilities
Dental practices	Medical practices
Health maintenance organizations (HMOs)	Nursing care facilities
	Ophthalmology practices

INPATIENT LABS

- Ambulatory surgery centers
- Home health care
- Long term care
- Medical device and equipment companies
- Nonprofits in health care

GH&I MEMBERSHIPS

- American Hospital Association
- ElderCare Alliance
- Georgia Medical Group Management Association
- Medical Group Management Association

TEAM

- Dan Hillegass, Partner and Group Leader
- Seth Abrams
- Linda Berggren
- Nicole Entinger
- Jennifer Farnam
- Lauren Hines

Our business is about focusing on your business.

We act as our client's trusted advisor and garner the right resources to deliver with quality and efficiency on matters that are top of mind. We have the talent, knowledge and experience to address your challenges, provide solutions and serve your financial and accounting needs, from tax planning and preparation to accounting systems implementation, assurance services, business advisory and growth consulting.

